Being a partner to our customers, our mission is to make their products, programs and content the best! Do you want to take part in the digital transformation of the media industry? Are you interested in promoting professional software and services that enable our radio clients worldwide to be highly successful? To strengthen our Customer eXperience Group (CXG) at our Munich headquarters or our Berlin office we are looking for a

Solution Manager / PreSales Consultant (f/m/d)

As a member of our Customer eXperience Group, you contribute to long term and exceptional customer relationships by delivering superior quality results on time and within scope. You appreciate being part of a team striving to constantly enable the value of our software and services dedicated to the success of the radio industry.

Your tasks include:

- Engage with existing and potential customers to understand their needs and to identify potential solutions
- Drive solution development from concept to delivery
- Perform on-site work, including installation, configuration and training of our products and solutions
- Develop workflows/scripts by yourself
- Create needed documentation from offer to delivery
- Collaborate with different departments (like Solution Management, Product Management, R&D and Sales)
- Represent the company at international events and trade shows

Your profile:

- Completed studies in the field of media technology/computer science or other equivalent education or work experience
- Know-how in several of the following technologies: Network, SQL Databases, Windows Server, IIS, Active Directory, Virtualization and Cloud technology, audio- and video formats
- Experience with scripting and macro languages like PowerShell, HTML or .Net
- Well-structured and self-motivated to develop know-how, self-organized
- Customer-focused team player, comfortable in complex technical system environments
- Strong time and project management skills
- Affinity for problem solving and workflow design
- Fluid written and verbal communication capabilities in English, French and German is a plus,
- Experience with media production or Radio workflows is a plus
- Willingness to travel on a regular basis

We offer you:

- A strong and trustful relationship with casual customers and partners
- The possibility to learn and grow your capabilities in the booming audio space
- To develop your autonomy and collaboration opportunities in an agile environment
- Flexible working hours and a good work-life-balance
- An international culture and a lot of cool events
- A leading company in the radio industry over 25 years, privately owned with flat hierarchies
- A modern business location in the heart of Munich or Berlin: easy access by public transport or bicycle

Interested? Reach out at join@davidsystems.com to start the application journey.